



COMPANY PROFILE





WELCOME



HELLO

Techspa is a top information technology and web design company in India that provides information communication technology (ICT) solutions, products and services using ultra-modern technologies.

We provide timely business information solutions. Our capacities involve web design & hosting, virtual tours development, software development, wireless technology, enterprise networking solutions, enterprise management, integration security technology, business intelligence, strategic delivery capabilities and a host of other ICT related services.

We also provide Strategic Business Trainings in Sales, Customer Care as well as Direct Sales Concept.

To us motivation is a key component in our sales trainings and we firmly ground our trainings on this principle.





To be the IT Company of choice in by providing quality service and timely solutions through professional delivery of services such as website development, chatbot development, virtual tours, creative graphic services, search engine optimisation, software development, IT consultancy, among others.

MISSION

VISION



To be the company of choice in the provision of quality information communication technology services and timely solutions

SERVICES



Web Design

Whether clean and simple or bold and interactive, every design element, illustration or digital piece produced from our agency is distinctive and handmade.

Best standards and practices

We always use industry best standards and practices with focus on 6 main areas:

- o Usability
- o Speed
- o User friendliness
- o Security
- o Responsiveness
- o Eye catching design

Best standards and practices

At Techspa we do not just design to complete your web design project. As outstanding web designers in India we plan and execute your website with great precision. We use all tools possible including:

- o Cascading Style Sheets (CSS) to make your website have a great look
- o Photoshop to ensure your images and graphics are crispy
- o High quality images with rights to give your website an exciting look
- o A content management system - to help you manage content
- o A mobile/responsive website for easy mobile viewing
- o Search engine optimisation for your business to be found, leading to sales
- o Online payments to enable you to get paid online by your clients
- o Newsletters design
- o Important tools such as:
 - o Language translator
 - o Foreign currency converter
 - o Loans calculator
 - o Opinion polls
 - o Frequently asked questions (FAQs)
 - o Online application forms
 - o Google Analytics
 - o Google Maps

Types of websites

At Techspa, attention to details is one of the aspects that make us tick. Among the different websites we develop include:

- Corporate for both the big boys and SMEs
- E-commerce
- Personal or biography
- Educational
- Religious
- Non-governmental Organisations
- Other categories custom-made just for you



AI / ML

Artificial Intelligence is the competence of a computer program/machine to imitate intelligent human behaviour. Using artificial Intelligence, computer programs/machines can analyse images, understand speech (Natural Language), interact in natural ways to predict using data.

Machine learning is a data science technology that allows machines/computers to use existing data to predict future behaviors, results, and trends. By using machine learning, machines/computers learn without being explicitly programmed for a particular problem or function. Predictions from machine learning can make applications and devices smarter. For example, when you do online shopping, machine learning can help recommending other products you might like based on what you've already bought.

We can help you accelerate your business with Artificial Intelligence /Machine Learning services and capabilities. We offer Artificial Intelligence /Machine Learning enabled services with smart features that can help you drive better business outcomes.

AZURE BOT SERVICE

Get the Intelligent, enterprise-grade chatbots developed that let you maintain control of your data. Any type of chatbot can be developed from a simple Q&A chatbot to your own branded virtual assistant. Chatbots that have the ability to speak, listen and understand your users.

You can reach out your customers, wherever they interact. Integrate chatbot across different communication channels to reach more customers, more often. Apply chatbots to channels like your website or mobile app, Skype, Slack, Cortana and Facebook Messenger.

LANGUAGE UNDERSTANDING INTELLIGENT SERVICE

Artificial Intelligence based Language Understanding service interprets user intents (goals) and distils valuable information from sentences and entities to identify valuable information in conversations. Artificial Intelligence based Language Understanding service can be integrated with the Speech service for instant Speech to Intent processing.

Using Machine Learning quality of the learning Language Understanding Intelligent Service (LUIS) (natural language) processing models can be continuously improved. As the model starts processing input, Language Understanding Intelligent Service (LUIS) begins active learning, allowing you to constantly update and improve the language processing model.

COGNITIVE SPEECH SERVICES

Speech to Text service converts spoken audio to text. Real-time speech-to-text capabilities can be added to your applications for application scenarios like voice commands, conversation transcription and call center calls log analysis. Speech recognition models can be customized to adapt to users' speaking styles, expressions and unique vocabularies, accents and voice patterns.

SPEECH TRANSLATION

Speech Translation service can provide real-time speech translation capabilities and can receive either a text or speech translation back in any of the supported languages. Speech Translation modelling is based on leading-edge speech recognition and NMT technology (neural machine translation). It is optimised to understand the way people talk/speak in real life and accordingly generates translations of exceptional quality.

QNA MAKER

QnA Maker service can be used to create a conversational question-and-answer layer over the existing data. By extracting questions and answers from semi-structured content, including FAQs, manuals and documents knowledge base can be built. With the best answers from the QnAs in the knowledge base applications can answer users' questions automatically. Knowledge base gets smarter over the time, as it continually learns from user behaviour.



Chatbot's

A chatbot is an artificial-intelligence based program that imitates human conversations including text or speech and can reduce human effort by 60% in handling repeated enquiries at Customer Support or Enquiry desk. Chatbots understand natural language and act as virtual assistants to your customers and guide them to their solution without virtually any supervision. Like Humans, Chatbots can learn from their past interactions (data) and become intelligent and smarter over the time.

OUR Solution''s

Amy (The Enquiry Bot)

Lee (The Lead Generation Bot)

Tim (The Appointment Bot)

Shifa (The Healthcare Bot)

Plato (The Training Finder Bot)

Stella (The Survey Bot)

Why relevance in Today's Business

Web 2.0 and the rise of the smartphone have made us ever-connected to people and brands. Customers now expect a seamless and intuitive experience with the brands and businesses that they engage with. At the same time, customers expect all queries responded to immediately. This brings up a challenge to businesses to not only be always ready to listen to customer queries, but to reply to them intuitively as well.

Machine Learning and AI have enabled us now to create Chatbots that act as the human face for a business and build customer trust and loyalty. Chatbots can handle customer queries all day, every day. They are also able to generate data that they glean from these conversations and can help you identify issues which might otherwise go unnoticed for longer.

Ten Reasons why you should choose Chatbot's

- 1) Automated Customer Support For Similar Queries
- 2) Save Human Resources for Qualitative Tasks
- 3) Improves Business Branding With Minimum Effort
- 4) Chatbots Development Cost is Cheap
- 5) More Success Chance as Early Adopter
- 6) Accelerate Operations
- 7) Better User Interaction
- 8) Chatbot- Easy-to-use
- 9) Chatbot Development Requires Less Time
- 10) Cost-effective and Time-efficient

Chatbot Use Cases

eCommerce

Digital assistants can help guide your customers to the exact product, or resolve complaints, and are available 24 hours a day to answer questions. Finally, customer service in real time 24/7.

News Publishing

The news and media companies can use AI tools that monitor reading interests to make personalized content available to viewers. Content personalised for each user can be regularly sent through messengers to engage interest.

Banking

In the transaction-intensive banking and economic services, Bank bots can help with daily duties such as money transfer, data on bank balance, fund monitoring and payments of utilities.

Travel

Digital Tour Planning Bots can assist you manage an overwhelming list of duties from flight and hotel reservations to lists of stuff to do and locations to visit.

Services

A wide range of services depend on inbound leads. Thus the use of Service Chatbots has enabled automated lead generation for small and medium-sized enterprises, including the handling of queries and the initiation of deeper engagement with potential leads.

Real Estate

Realtor Bots can guide the interested parties by giving information of the characteristics concerned, initiating discussions, responding to requests, planning views, showing virtual walking paths, collecting preferences and providing analytic details for future marketing campaigns.

Health

It can generally be expensive to consult physicians with packed schedules. Health Consultant Chatbots can offer the necessary guidance and even assist with drug reminders for minor illnesses. AI analytics enable these bots to improve their efficiency.

Hospitality

It is essential to offer your customers 24-hour access to their facilities in an sector where quality and rapid service are essential, from check-in to concierge desk. What's better than a hospitality bot for handling this sort of engaging work.



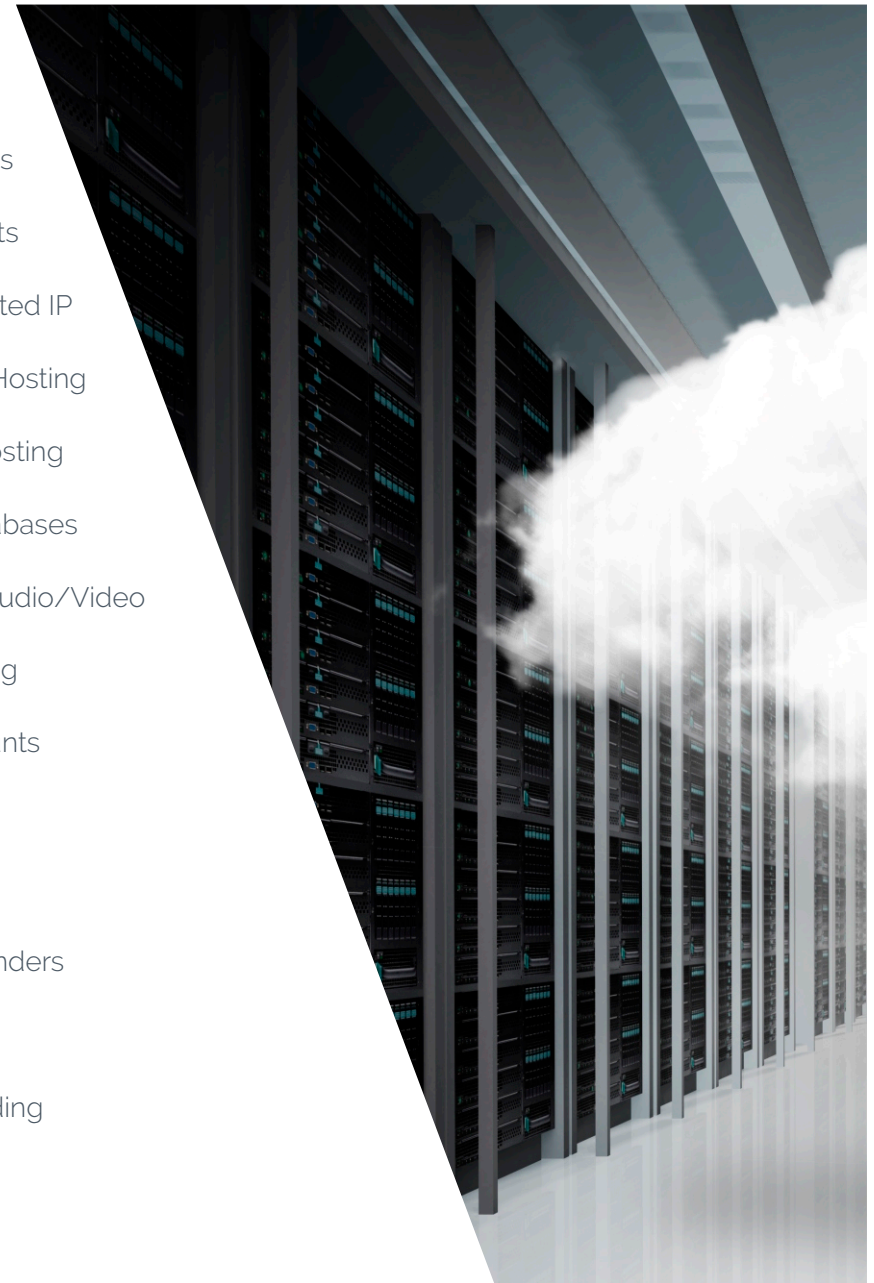
Web Hosting

Do you want peace? Would you like stress-free hosting? At Conquest Capital, we make your website online 24-7, 365. As a reliable web hosting company in Kenya, we combine security and reliability with affordability.

Our services include:

- o Unlimited web hosting
- o Limited web hosting
- o E-commerce web hosting
- o 24/7/365 Support
- o 99.9% Uptime Guarantee
- o Addon/Parked Domains
- o Anonymous FTP

- o Sub Domains
- o FTP Accounts
- o Free Dedicated IP
- o Wordpress Hosting
- o JOOMLA Hosting
- o MySQL Databases
- o Streaming Audio/Video
- o Email Hosting
- o POP3 Accounts
- o Web Mail
- o E-mail Alias
- o Auto Responders
- o Mailing Lists
- o Mail Forwarding



Domain Registration



A domain enables you to make your business available online. At Conquest Capital Limited, we help you get the best domain option for your company that is catchy and easy to remember. Our services include:

- o Domain name selection
- o Domain locking to avoid illegal transfer
- o Domain renewal services
- o Domain transfer services



Search Engine Optimization



Would you like to make more sells online? An amazing, eye-catching website that cannot sell is like a beautiful car that cannot move. After developing for you an amazing website, your clients now need to find you.

Our Search Engine Optimization services in Kenya will help clients to find you, and consequently push up your sales. The more people can find you online, the more chances you have in increasing sales.

Among the activities we carry out include:

On Page SEO

As we develop your responsive website, we have search engines in mind. From links to images, we ensure that we have optimized your website for Google and other search engines.

Off Page SEO

Besides having an optimized website to achieve good rankings, off-page SEO are activities done outside your website to push traffic to your website. These include social media and blogging.

Local SEO

Do you have a physical store and want more customers to enter your door? Conquest Capital Ltd will optimize your website for Local SEO so that you win more customers than your local competitors.

Google SEO

Google is the biggest search engine. We strategize and help you work with the Google search engine to get higher ranking when it comes to results.

Keyword Research

Everything on the web starts with a keyword and we will do a thorough keyword research to identify your winning keywords that can get you more traffic and business.

Ranking Reports

On a monthly basis you will be given reports on how your web site ranks on major search engines.

Progress Reports

Status updates on a monthly basis that indicate the progress of your SEO campaign.

SEO Strategy

Our first step after you choose one of our packages is to design a unique SEO strategy based on your requirements. The strategy will include all targets and milestones for both the short & long term.



Social Media Marketing



Social Media Marketing is no longer an option but necessary for every on-line or offline business. Social media networks are part of our everyday life and for on-line businesses (or websites) it is a great way to:

- o Quickly spread the word about a product or service
- o Increase brand awareness
- o Find new customers
- o Engage with prospect and current customers
- o Create a community about your product or service
- o Advertise your products or services

Social Media Platforms

- o Facebook Campaign (ads) management
- o Facebook updating
- o Twitter campaign management

Social Media Packages

All our social media packages include:

- o The setup and optimization of business pages in the different social networks
- o Daily updates with high quality content relevant to your business or niche
- o Increase in the number of followers/interactions with your social media pages

All our updates are manual and are carried out by highly qualified personnel dedicated to social media management.

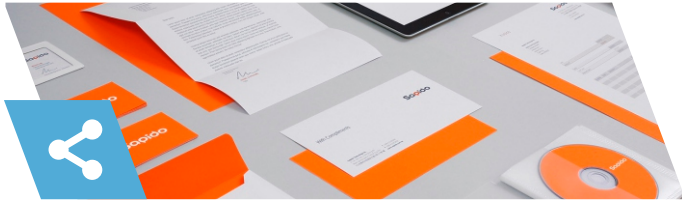
Why SMEs need social media

- o Find new customers
- o Spread the word about your products and services
- o Brand recognition & Trust
- o Advertise your business, products or services
- o Create a community and loyal following
- o It's good for SEO

What to expect from our social media packages?

- o Increase in the number of followers in all social networks
- o Proper management of your social media pages, according to best standards and practices
- o Guidance from a social media expert on how to make the most of social media

Graphic Design and Branding



Defining your brand visually with the right elements makes all the difference. At Conquest Capital Ltd, we give you the full branding packages. Our designers are trained to create unique branding and identity packages that are memorable and reflect a brand's credibility at a glance. Typography, icons, thoughtful graphic design and even the color palette are all carefully crafted to tie together a diverse selection of branded assets

Our services include:

- o Logo Design
- o Corporate Branding
- o Company Profile Design
- o Business cards
- o Banners
- o Publication & Magazine Design
- o Digital Art and Illustrations
- o Posters and Fliers
- o Brochures and Advertising materials.
- o Visual Communication

Content Marketing



As a search-oriented and design driven website development company in Kenya, we assist you to develop amazing websites with great content. Our content assists you to effectively develop your website, blog or social media.

Google, other search engines and users no longer tolerate websites that have content that is not of top quality and it is our job to make sure that your website's content will stand out and differentiate from the rest.

Conquest Capital Ltd helps you to develop:

- o Content good for search engines
- o Content good for users
- o Content to help you reach out to your clients with carefully selected words

Software development



Transformation of a great innovative idea into a profitable product is challenging. Conquest Capital takes care of all aspects of the product development cycle including R & D, prototyping, development, testing, maintenance, and support. Depending on the area of application, we adapt software products to multiple platforms, devices, and databases.

Among the software we develop include:

- o Monitoring and evaluation tools
- o Responsive mobile applications
- o Other custom software

Mobile Apps

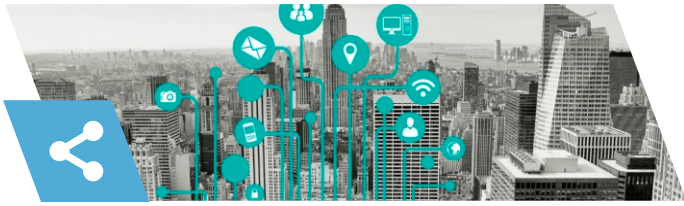


Mobile marketing is about promoting your business through all available mobile channels and this includes mobile friendly websites and the various mobile markets.

More and more people are using their mobile to make purchasing decisions and having a mobile website is a must. Many people are looking for information using their mobiles and statistics show that if they visit a website that is not mobile optimised; they exit and never visit again. As Google mentioned in one of their latest surveys about mobile: mobile marketing isn't an option but it's an imperative for every business.

- o Additional revenue from selling the app (if you choose to sell the app)
- o More subscribers
- o More social followers

Powerful Prezi Presentations



First impressions are everything.

You only have one chance, most of the time to make a good impression. PowerPoint presentations are good, but Prezi is exciting and will leave your clients wowed!

We make professional and eye-catching presentations to help you make the winning pitches to either clients or investors. We go out of our way to:

- o Make eye-catching and must-watch presentations
- o Buy professional images for your presentation
- o Incorporate cool graphics and icons
- o Shorten text to drive the point home



Professional Photography



Photography is in our DNA. At Conquest Capital, we are very passionate about what we do. We dedicate time and ensure that everything is in place before we start taking photos. As the interior photography experts in Kenya, we shoot till you are satisfied. Attention to detail is our tenet.

Goal oriented photography

Our expert photographers will advise you on the kind of photography you need depending on the use. We shoot, resize and edit images for purposes including:

- o Billboards
- o Websites
- o Branding

Professional photography Services

Our photography services include:

- o Pre-photo shooting (arrangement and ensuring everything is in place)
- o Actual photography shoot
- o Image editing
- o Image resizing
- o Watermarking images

How we make our photography great

How we make our photography great

- o We visualize the shoot before it happens
- o We use natural light as much as possible
- o We shoot in raw to ensure the best flexibility and editing
- o We shoot straight to align vertically with walls
- o We make room by shooting through doors and make room
- o We get creative to give you photos that sell

Types of photography

Conquest Capital provides various types of photography including:

- o Interior
- o Architectural (outside buildings)
- o Panoramic for 360 virtual tours
- o Aerial



3D Modeling and Animation



Are you selling real estate off plan? Are you selling houses that are not yet constructed and you are wondering how to convince buyer?

Worry no more. At Conquest Capital Ltd, we help you convince clients or intended end-users make sales faster by developing interactive 3D animation to showcase property or sell concepts. All the components of 3D modeling service such as 3D models, 3D animation process as well as 3D modeling software are of high quality.

As the experts in 3D modeling and animation in Kenya, converge professionalism, high quality and cost.

Thematic Areas of Expertise

Our main area of expertise in 3D modeling include:

- o 3D animation videos
- o Interior and Exterior modeling
- o 2D graphics and renders

Target Client

After a qualitative research in the market, 3d modelling animation is good for:

- o Developers who want to sell houses off-plan
- o Architects who would like to show clients how models of buildings
- o Engineers who would like to show how projects would look like when complete
- o National and county governments who want to animate city or town master plans
- o Parastatals, individuals or companies that would like to sell certain concepts

Clientele



Established ten years ago, techspa has acquired a wealth of experience. Our main source of clients is referrals. These come from our happy and satisfied clients mostly from India, US, UK, UAE, Europe & Australia.

Shining Souls (Trust), India
Priocera Tiles, Italy, Sweden & India
Xtreme Body Fitness, UAE
Progressus Edification, UK & India
Vibeaim, US
Newstead, Dubai
You Can Globe Foundation, India & Srilanka
I prime Serv Pvt. Ltd., India
Wipzo Healthcare Pvt. Ltd., India
Spark Healthcare Pvt. Ltd., India
Oanmas Formulation Pvt. Ltd., India
Studycups Education Pvt. Ltd., India
ACID Edu Pvt. Ltd., India
Smart Move Academy, India
Calcutta Food Streets, India
The Velvet Skin Centre, India
La Derma, India
The Big Island, India
Incipe Pharma, India
Saadhya Clinic, India



60, Ram Nagar
Balaganj, Lucknow
226003

phone: +91 7007958497